

MARCELLUS SHALE FAST FACTS

MAY 2014 EDITION*

Each of the following sections is a quick snapshot of labor market information for Pennsylvania's Marcellus Shale (MS) related industries and related economic activity.

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*Note: Data sets from the Quarterly Census of Employment and Wages (QCEW) and the New Hires Program in this edition are for 2013Q3 and 2014Q1, respectively. For both data sets, this is the most current data available. Because neither data set is seasonally adjusted, the same quarter must be used when analyzing growth over time, in order to ensure seasonal factors are not influencing employment change. Therefore, 2013Q3 QCEW data are compared to 2009Q3, and 2014Q1 New Hire data are compared to 1st quarter data for 2011, 2012, and 2013.

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CWIA-MS

BACKGROUND INFORMATION

The purpose of this Fast Facts publication is to provide the most current available data on Marcellus Shale related economic activity. While several data sources are utilized in this document, the primary source is the Quarterly Census of Employment and Wages (QCEW).

The QCEW program derives its data from quarterly tax reports submitted to the Pennsylvania Unemployment Compensation system by employers subject to the state's unemployment insurance laws. This includes 95 percent or more of all wage and salary civilian employment in Pennsylvania.

In 2009, CWIA used the North American Industry Classification System (NAICS) to define the Marcellus Shale related industries. Much of the information included in this document reflects data on a group of six industries identified as "core," and a group of 30 industries identified as "ancillary" for Marcellus Shale related activity (see notes section below).

As Marcellus Shale related activity develops further in Pennsylvania, additional industries may be added to the ancillary group, based on factors such as significant employment gains in an industry in a Marcellus Shale geographic region or identification of a group of companies in the same industry involved in Marcellus Shale related activity. Of the current 30 ancillary industries, nine have been added since the April 2011 edition of this publication (* denotes one of the new nine).

Also included in this publication are several additional data sources that capture employer demand and hiring activity. For an explanation of all data sources, please refer to the "Definitions" section on page 17.

The data in this edition include government (federal, state, and local) employment in all Marcellus Shale related industries because significant non-private employment is present in a number of these industries, most notably: Highway, Street, & Bridge Construction; Engineering Services; Water Supply & Irrigation Systems; and Sewage Treatment Facilities.

Notes:

Marcellus Shale Core Industries (NAICS): Crude Petroleum & Natural Gas Extraction (211111); Natural Gas Liquid Extraction (211112); Drilling Oil & Gas Wells (213111); Support Activities for Oil & Gas Operations (213112); Oil & Gas Pipeline & Related Structures Construction (237120); and Pipeline Transportation of Natural Gas (486210).

Marcellus Shale Ancillary Industries (NAICS): Fossil Fuel Electric Power Generation (221112); Natural Gas Distribution (221210); Water Supply & Irrigation Systems (221310); Sewage Treatment Facilities (221320); Water & Sewer Line & Related Structures Construction (237110); Highway, Street, and Bridge Construction (237310)*; Nonresidential Site Preparation Contractors (238912); Petrochemical Manufacturing (325110)*; Industrial Gas Manufacturing (325120); Iron & Steel Mills & Ferroalloy Manufacturing (331110¹); Iron & Steel Pipe & Tube Manufacturing from Purchased Steel (331210); Mining Machinery & Equipment Manufacturing (333131); Oil & Gas Field Machinery & Equipment Manufacturing (333132); Construction and Mining (except Oil Well) Machinery and Equipment Merchant Wholesalers (423810)*; Industrial Machinery and Equipment Merchant Wholesalers (423830)*; Industrial Supplies Merchant Wholesalers (423840)*; General Freight Trucking, Local (484110)*; Specialized Freight Trucking, Local (484220); Specialized Freight Trucking, Long-Distance (484230); Lessors of Other Real Property (531190); Construction, Mining & Forestry Machinery & Equipment Rental & Leasing (532412); Engineering Services (541330); Geophysical Surveying & Mapping Services (541360); Testing Laboratories (541380); Environmental Consulting Services (541620); Remediation Services (562910); Commercial & Industrial Machinery & Equipment Repair & Maintenance (811310); Administration of Air and Water Resource and Solid Waste Management Programs (924110)*; Administration of Conservation Programs (924120)*; Regulation and Administration of Communications, Electric, Gas, and Other Utilities (926130)*.

While the vast majority of Marcellus Shale related employment can be found in these industries, not all establishments in these industries are involved in Marcellus Shale. Asterisks indicate industries that have been added to the group of ancillary industries since the April 2011 edition of this publication.

¹NAICS 331110 replaced NAICS 331111 due to a change made by the Bureau of Labor Statistics – for an explanation of the implications of this change, please refer to page 19 in the "Definitions" section.

PENNSYLVANIA

ECONOMIC BACKGROUND

- **Pennsylvania's seasonally adjusted unemployment rate for April 2014 was 5.7%.**
 - This was lower than the U.S. rate of 6.3%.
 - O-T-M change was -0.3 percentage points.
 - O-T-Y change was -1.9 percentage points.
- **Pennsylvania's seasonally adjusted total nonfarm jobs for April 2014 was 5,768,800.**
 - O-T-M change was +10,900 (+0.2%).
 - O-T-Y change was +34,400 (+0.6%).
 - PA was still down 44,100 jobs since the start of the recession (December 2007).
- **Pennsylvania's new hire activity increased.**
 - There were about 544,500 new hires across all industries in the 1st quarter of 2014.
 - This was an increase of about 104,100 (23.6%) from the 1st quarter of 2013.
- **Employer demand increased slightly in Pennsylvania.**
 - About 214,700 job ads were posted online in April 2014.
 - This was an increase of about 4,600 (2.2%) over April 2013.
- **In Pennsylvania there were 1.9 unemployed persons for every online job posting in April 2014.**
 - The Pennsylvania rate was lower than the U.S. rate, which stood at 2.0.
 - The Pennsylvania rate was down from a peak of 4.8 unemployed per online job posting in late 2009.

O-T-M: Over-the-Month
O-T-Y: Over-the-Year

MARCELLUS SHALE RELATED

INDUSTRIES EMPLOYMENT:

SUMMARY STATISTICS

Employment (2009Q3 to 2013Q3):

- Core industries were up 18,365 (+157.4%).
- Ancillary industries were up 16,354 (+8.2%).
- All industries increased 170,473 (+3.1%).
- 2013Q3 Marcellus Shale related industries total employment is 244,977.

Establishments (2009Q3 to 2013Q3):

- 956 establishments were added (422 core, 534 ancillary).
- This represented 61.2% growth in the core industries and 4.4% growth in the ancillary industries; over the same time period, PA experienced 0.7% growth for all industries.
- Marcellus Shale related industries totaled 13,883 establishments in 2013Q3.

Wages (2012Q4 through 2013Q3):

- The average wage across all industries was about \$49,000.
- The average wage in the core industries was about \$89,800 which was approximately \$40,800 greater than the average for all industries.
- The average wage in the ancillary industries was about \$66,100, which was approximately \$17,100 greater than the average for all industries.

New Hires (2011Q1 to 2014Q1):

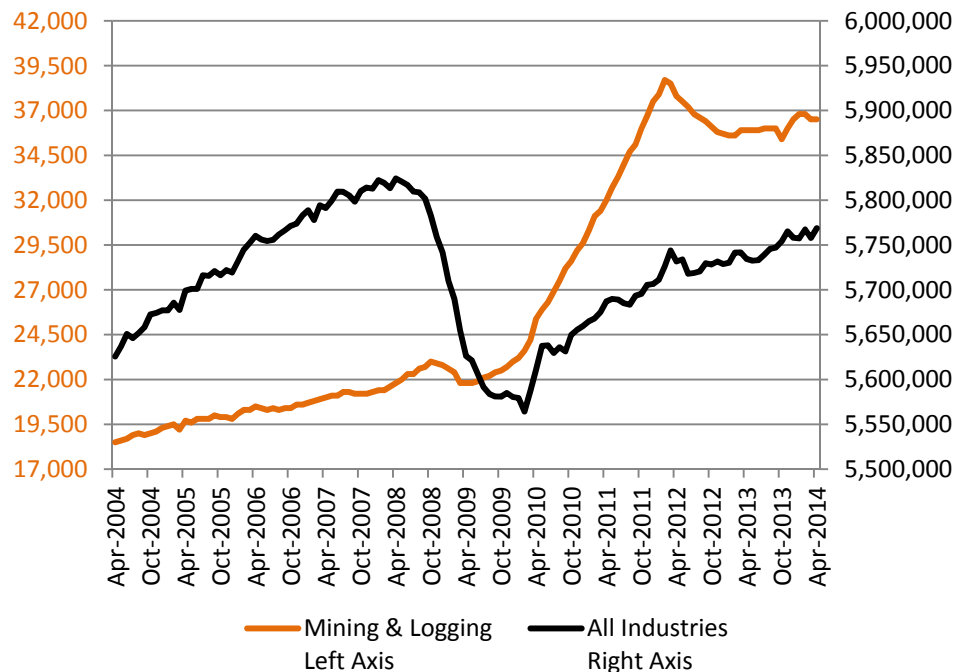
- Statewide new hires in the core industries were 15.3% higher in 2014Q1 than in 2011Q1.
- Statewide new hires in the ancillary industries were 7.8% higher in 2014Q1 than in 2011Q1.
- New hire counts increased in both core industries (32.4%), and in Ancillary industries (26.0%) from 2013Q1 to 2014Q1.
- Statewide new hires across all industries were 15.3% higher in 2014Q1 than in 2011Q1; statewide new hires across all industries increased by 23.6% from 2013Q1 to 2014Q1.

Online Job Postings (April 2014):

- There were about 4,500 online job postings statewide in core and ancillary industries. This is an O-T-Y increase of about 300 (6.7%).

MINING JOBS VS. TOTAL JOBS IN PENNSYLVANIA

Mining & Logging¹ Compared to Total Employment



Current Employment Statistics (All data are seasonally adjusted)

- Total Pennsylvania jobs were 5,768,800 (April 2014).
O-T-M change was +10,900 (+0.2%).
O-T-Y change was +34,400 (+0.6%).
Change from 10 years ago was +143,100 (+2.5%).
- Mining & Logging employment in Pennsylvania was 36,500.
O-T-M change was 0 (0.0%).
O-T-Y change was +600 (+1.7%).
Change from 10 years ago was +18,000 (+97.3%).

O-T-M: Over-the-Month
O-T-Y: Over-the-Year

¹ Mining & Logging data are seasonally adjusted. Mining data, which are included in Mining & Logging, are not seasonally adjusted.

PENNSYLVANIA MARCELLUS SHALE RELATED INDUSTRIES DATA

Establishments & Employment in CWIA's Identified Core & Ancillary Marcellus Shale Related Industries

Core Industries		2009Q3		2013Q3 ¹		Vol. Change	
NAICS	Title	Est.	Emp.	Est.	Emp.	Est.	Emp.
211111	Crude Petroleum & Natural Gas Extraction	205	2,660	245	5,363	40	2,703
211112	Natural Gas Liquid Extraction	14	158	22	613	8	455
213111	Drilling Oil & Gas Wells	98	2,037	113	3,347	15	1,310
213112	Support Activities for Oil & Gas Operations	172	2,899	427	11,867	255	8,968
237120	Oil & Gas Pipeline & Related Structures	72	2,567	164	7,388	92	4,821
486210	Pipeline Transportation of Natural Gas	129	1,345	141	1,453	12	108
Totals		690	11,666	1,112	30,031	422	18,365
Ancillary Industries		2009Q3		2013Q3 ¹		Vol. Change	
NAICS	Title	Est.	Emp.	Est.	Emp.	Est.	Emp.
221112	Fossil Fuel Electric Power Generation	65	4,312	66	3,632	1	-680
221210	Natural Gas Distribution	154	4,791	175	5,389	21	598
221310	Water Supply & Irrigation Systems	374	6,900	377	7,115	3	215
221320	Sewage Treatment Facilities	475	4,463	481	4,439	6	-24
237110	Water, Sewer, & Related Structure Const.	381	6,827	352	6,406	-29	-421
237310	Highway, Street, & Bridge Construction	537	22,483	520	21,968	-17	-515
238912	Nonresidential Site Preparation Contractors	641	9,400	645	9,973	4	573
325110	Petrochemical Manufacturing	3	542	5	569	2	27
325120	Industrial Gas Manufacturing	31	1,591	34	1,515	3	-76
331110*	Iron & Steel Mills & Ferroalloy Mfg.	64	12,450	60	13,460	-4	1,010
331210	Iron, Pipe, & Tube Mfg. from Prchsd. Steel	41	3,442	38	3,502	-3	60
333131	Mining Machinery & Equipment Mfg.	23	3,188	22	3,325	-1	137
333132	Oil & Gas Field Machinery & Equip. Mfg.	8	304	16	583	8	279
423810	Const. & Mining Mach. Equip. Wholesalers	215	3,663	201	3,819	-14	156
423830	Industrial Machinery & Equip. Wholesalers	983	11,115	926	12,119	-57	1,004
423840	Industrial Supplies Merchant Wholesalers	317	3,111	342	3,673	25	562
484110	General Freight Trucking, Local	1,164	8,496	1,375	11,809	211	3,313
484220	Specialized Freight Trucking, Local	1,025	10,060	1,215	13,606	190	3,546
484230	Specialized Freight Trucking, Long-Distance	268	3,485	282	3,469	14	-16
531190	Lessors of Other Real Estate Property	238	854	250	991	12	137
532412	Const., Mining, & Forestry Equip. Rental	120	2,200	164	3,273	44	1,073
541330	Engineering Services	2,471	41,934	2,498	44,297	27	2,363
541360	Geophysical Surveying & Mapping Services	52	225	54	334	2	109
541380	Testing Laboratories	389	7,272	406	8,913	17	1,641
541620	Environmental Consulting Services	469	3,065	479	3,431	10	366
562910	Remediation Services	230	2,673	251	3,155	21	482
811310	Comm. & Industrial Mach. & Equip. Repair	1,027	7,918	1,059	7,983	32	65
924110	Admin. of Air & Water Res. & Waste Mgmt.	104	5,067	108	4,953	4	-114
924120	Admin. of Conservation Programs	319	5,261	322	5,847	3	586
926130	Reg. & Admin. of Comm., Elec., Gas, & Util.	49	1,500	48	1,398	-1	-102
Totals		12,237	198,592	12,771	214,946	534	16,354

Source: Industry Data is from Pennsylvania's Quarterly Census of Employment and Wages

- From 2009Q3 to 2013Q3, employment in Core industries increased by 157.4%.
- Over the same period, employment in the Ancillary industries was up 8.2%.
- Employment across all industries increased 3.1% (170,473) over the same time period.

¹2013Q3 QCEW data are initial. These data may be revised upon release of QCEW 2013Q4 data.

Notes: These data are not seasonally adjusted. While most change was due to actual growth or decline, some movement may be due to seasonal patterns or administrative changes to data.

*NAICS definition implemented with 2011Q1 data. Please see NAICS Changes in "Definitions" section on Page 19.

WORKFORCE INVESTMENT AREA MARCELLUS SHALE RELATED INDUSTRIES DATA¹

The tables below depict employment growth in the core and ancillary industries for Workforce Investment Areas (WIA) with substantial Marcellus Shale drilling activity.

Northern Tier	2009Q3	2013Q3 ¹	Vol. Change	Pct. Change
Core	129	3,048	2,919	2262.8%
Ancillary	1,911	3,969	2,058	107.7%

Southwest Corner	2009Q3	2013Q3 ¹	Vol. Change	Pct. Change
Core	837	4,526	3,689	440.7%
Ancillary	10,061	11,817	1,756	17.5%

Central	2009Q3	2013Q3 ¹	Vol. Change	Pct. Change
Core	163	2,639	2,476	1519.0%
Ancillary	9,730	10,861	1,131	11.6%

North Central	2009Q3	2013Q3 ¹	Vol. Change	Pct. Change
Core	1,941	2,374	433	22.3%
Ancillary	3,857	4,757	900	23.3%

Tri-County	2009Q3	2013Q3 ¹	Vol. Change	Pct. Change
Core	2,547	3,208	661	26.0%
Ancillary	9,230	9,386	156	1.7%

Westmoreland & Fayette	2009Q3	2013Q3 ¹	Vol. Change	Pct. Change
Core	521	1,647	1,126	216.1%
Ancillary	10,812	11,260	448	4.1%

6 WIA Total	2009Q3	2013Q3 ¹	Vol. Change	Pct. Change
Core	6,138	17,442	11,304	184.2%
Ancillary	45,601	52,050	6,449	14.1%

Source: Industry Data is from Pennsylvania's Quarterly Census of Employment and Wages

- Southwest Corner WIA experienced the largest volume increase in Marcellus Shale Core Industries employment, with an increase of 3,689 employees; Northern Tier WIA was second with a volume increase of 2,919 employees. Northern Tier WIA experienced the largest percentage increase in Core industry employment, equal to 2262.8%; second was Central WIA with an increase of 1519.0%.
- Northern Tier WIA experienced the largest volume increase in Marcellus Shale Ancillary Industries employment, adding 2,058; Northern Tier WIA also had the largest percentage increase with 107.7%.
- Across all six WIAs, employment in the Core industries increased by 184.2%; Ancillary industries employment increased by 14.1%.

¹2013Q3 QCEW data are initial. These data may be revised upon release of QCEW 2013Q4 data.

Notes: These data are not seasonally adjusted. While most change was due to actual growth or decline, some movement may be due to seasonal patterns or administrative changes to data.

WAGES FOR MARCELLUS SHALE CORE AND ANCILLARY INDUSTRIES¹

NAICS	Core Industries Title	Average
211111	Crude Petroleum & Natural Gas Extraction	\$112,446
211112	Natural Gas Liquid Extraction	\$99,630
213111	Drilling Oil & Gas Wells	\$84,137
213112	Support Activities for Oil & Gas Operations	\$72,778
237120	Oil & Gas Pipeline & Related Structures Construction	\$84,280
486210	Pipeline Transportation of Natural Gas	\$85,634
	Average	\$89,818
NAICS	Ancillary Industries Title	Average
221112	Fossil Fuel Electric Power Generation	\$116,559
221210	Natural Gas Distribution	\$82,850
221310	Water Supply & Irrigation Systems	\$57,197
221320	Sewage Treatment Facilities	\$46,077
237110	Water & Sewer Line & Related Structures Construction	\$65,343
237310	Highway, Street, & Bridge Construction	\$55,827
238912	Nonresidential Site Preparation Contractors	\$53,185
325110	Petrochemical Manufacturing	\$80,223
325120	Industrial Gas Manufacturing	\$127,861
331110*	Iron & Steel Mills & Ferroalloy Manufacturing*	\$75,818
331210	Iron & Steel Pipe & Tube Manufacturing from Purchased Steel	\$61,368
333131	Mining Machinery & Equipment Manufacturing	\$62,784
333132	Oil & Gas Field Machinery & Equipment Manufacturing	\$61,046
423810	Construction & Mining Machinery Equipment Wholesalers	\$64,252
423830	Industrial Machinery & Equipment Merchant Wholesalers	\$69,130
423840	Industrial Supplies Merchant Wholesalers	\$63,310
484110	General Freight Trucking, Local	\$43,538
484220	Specialized Freight Trucking, Local	\$45,943
484230	Specialized Freight Trucking, Long-Distance	\$51,709
531190	Lessors of Other Real Estate Property	\$40,836
532412	Construction, Mining, & Forestry Machinery & Equip. Rental	\$79,568
541330	Engineering Services	\$79,851
541360	Geophysical Surveying & Mapping Services	\$62,187
541380	Testing Laboratories	\$64,302
541620	Environmental Consulting Services	\$69,317
562910	Remediation Services	\$57,995
811310	Commercial & Industrial Mach. & Equip. Repair & Maintenance	\$54,666
924110	Admin. of Air & Water Res. & Solid Waste Mgmt. Programs	\$60,606
924120	Admin. of Conservation Programs	\$47,653
926130	Reg. & Admin. Of Communications, Electric, Gas, & Other Utils.	\$81,113
	Average	\$66,070

Source: Industry Data is from Pennsylvania's Quarterly Census of Employment and Wages

- The average wage across all industries for 2012Q4 through 2013Q3 was \$49,010.
- The average wage in the core industries was \$40,808 greater than the average for all industries; the average wage in the ancillary industries was \$17,060 higher.

¹ Average Wages for these industries were calculated by combining the most recent four quarters of available wage data; in this case 2012Q4 through 2013Q3.

²2013Q3 QCEW data are initial. These data may be revised upon release of QCEW 2013Q4 data.

*NAICS definition implemented with 2011Q1 data. Please see [NAICS Changes](#) in "Definitions" section on page 19.

PENNSYLVANIA & WORKFORCE **INVESTMENT AREA MARCELLUS SHALE** **RELATED INDUSTRIES ONLINE JOB** **POSTING ACTIVITY¹**

Pennsylvania Statewide Online Job Postings

Area	April-2014	April-2013	Pct. Change
Total All Industries²	214,739	210,050	2.2%
Core Industries	300	293	2.4%
Ancillary Industries	4,182	3,908	7.0%
Total MS related	4,482	4,201	6.7%

Select WIA Online Job Postings (core & ancillary combined)

WIA	April-2014	April-2013	Pct. Change
Northern Tier	47	60	-21.7%
Southwest Corner	299	205	45.9%
Central	197	225	-12.4%
North Central	59	61	-3.3%
Tri-County	276	204	35.3%
Westmoreland & Fayette	127	111	14.4%
Total	1,005	866	16.1%

- **Pennsylvania Online Job Postings**
 - In April 2014, total job postings across all industries for Pennsylvania increased by 2.2% over April 2013.
 - Online postings for statewide Marcellus Shale related (core + ancillary) industries decreased by 6.7% over the same period.
- **WIA Online Job Postings**
 - Four of the six WIAs with substantial Marcellus Shale drilling activity experienced an increase in online job posting activity O-T-Y, while two saw an annual decrease in HWOL postings.
 - The Southwest Corner WIA experienced the largest O-T-Y percentage increase in Marcellus Shale related job posting activity, rising by 45.9% followed by Tri-County WIA, which rose 35.3%.
 - The six WIAs with substantial Marcellus Shale drilling activity saw online job postings increase by a combined 16.1% O-T-Y.

¹ Job Postings are counted using Wanted Analytics' Help Wanted Online job posting Spidering tool. Job posting increases should be viewed as an indication of **trend only**. For a complete explanation of this data set, please refer to the Definitions section of this document.

² Total Job postings in this table may not be equal to total postings for April 2014 published in the May 2014 edition of the Pennsylvania Fast Facts, due to continuous updates to the data.

2013 STATEWIDE HIGH-PRIORITY OCCUPATIONS **RELATED TO MARCELLUS SHALE**

The occupations listed in the table below are found within the staffing patterns of Marcellus Shale related core and ancillary industries and have been identified as High-Priority for Pennsylvania. High-Priority Occupations (HPOs) are identified as in demand by employers, have higher skills needs, and are most likely to provide family sustaining wages.

A Standard Occupational Code (SOC) is provided for each occupation. For a complete list of terms, please refer to the Staffing Pattern definition on page 18.

SOC Code	SOC Title	Average Annual Wage	Education Level
13-2011	Accountants & Auditors	\$70,420	Bachelor's degree
43-3031	Bookkeeping & Accounting Clerks	\$36,310	Moderate-term OJT
49-3031	Bus, Truck & Diesel Mechanics	\$41,830	Long-term training
17-2051	Civil Engineers	\$78,190	Bachelor's degree
47-4011	Construction & Building Inspectors	\$47,430	HS diploma plus expr
47-2061	Construction Laborers	\$35,470	Short-term OJT
43-4051	Customer Service Representatives	\$33,830	Short-term OJT
49-9051	Electrical Power-Line Installers & Repairers	\$61,680	Long-term training
53-3032	Heavy & Tractor-Trailer Truck Drivers	\$41,920	HS diploma plus expr
49-9041	Industrial Machinery Mechanics	\$45,250	Long-term training
51-9061	Inspectors, Testers, Sorters, Samplers & Weighers	\$39,200	Moderate-term OJT
53-3033	Light Truck or Delivery Services Drivers	\$32,720	Short-term OJT
49-9071	Maintenance & Repair Workers, General	\$37,080	Moderate-term OJT
17-2141	Mechanical Engineers	\$78,480	Bachelor's degree
47-2073	Operating Engineers	\$46,110	Moderate-term OJT
47-2152	Plumbers, Pipefitters & Steamfitters	\$51,450	Long-term training
47-5012	Rotary Drill Operators, Oil & Gas	\$44,090	Moderate-term OJT
41-4012	Sales Representatives	\$63,770	Moderate-term OJT
43-6014	Secretaries	\$32,090	Short-term OJT
47-5013	Service Unit Operators, Oil, Gas & Mining	\$49,090	Moderate-term OJT
47-1011	Supervisors - Construction/Extraction Workers	\$67,600	HS diploma plus expr
53-1031	Supervisors - Transportation & Vehicle Oprs	\$58,450	HS diploma plus expr
51-4121	Welders, Cutters, Solderers & Brazers	\$37,670	Moderate-term OJT
53-7073	Wellhead Pumpers	\$39,390	Moderate-term OJT

Source: *The Center for Workforce Information & Analysis*

Workforce development funding in the commonwealth may be available for training programs required to enter these occupations.

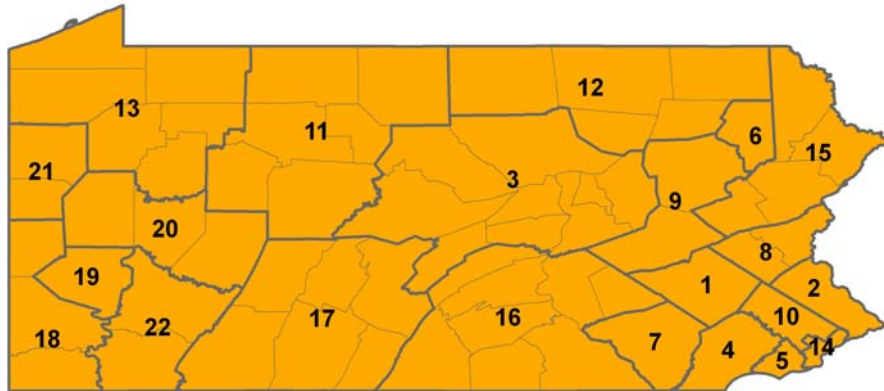
2013 REGIONAL HIGH-PRIORITY OCCUPATIONS RELATED TO MARCELLUS SHALE

The occupations listed in the table below are found within the staffing patterns of Marcellus Shale related core industries and have been identified as High-Priority for certain Workforce Investment Areas (WIAs).¹ High Priority Occupations (HPOs) are identified as in demand by employers, have higher skills needs, and are most likely to provide family sustaining wages.

A Standard Occupational Code (SOC) is provided for each occupation. For a complete list of terms, please refer to the Staffing Pattern definition on page 18.

SOC Code	SOC Title	Education Level	HPO in WIA Numbers
17-3011	Architectural & Civil Drafters	Associate degree	13,19,22
47-5011	Derrick Operators, Oil & Gas	Short-term OJT	3
17-2071	Electrical Engineers	Bachelor's degree	4
53-7032	Excavating & Loading Machine Oprs	HS diploma plus expr	8
53-7071	Gas Compressor/Pumping Station Oprs	Moderate-term OJT	3
11-1021	General & Operations Managers	Associate plus expr	1,3
43-9061	Office Clerks, General	Short-term OJT	1,3
53-7072	Pump Operators	Moderate-term OJT	3
47-5071	Roustabouts, Oil & Gas	Moderate-term OJT	3,11,12,13,19,21,22

Source: The Center for Workforce Information & Analysis



Workforce development funding in the commonwealth may be available for training programs required to enter these occupations.

¹ These occupations were added to Local Workforce Investment Areas HPO lists through the HPO petition process.

WIA #	WIA Name	WIA #	WIA Name
1	Berks County WIA	12	Northern Tier WIA
2	Bucks County WIA	13	Northwest WIA
3	Central WIA	14	Philadelphia County WIA
4	Chester County WIA	15	Pocono Counties WIA
5	Delaware County WIA	16	South Central WIA
6	Lackawanna County WIA	17	Southern Alleghenies WIA
7	Lancaster County WIA	18	Southwest Corner WIA
8	Lehigh Valley WIA	19	Three Rivers WIA
9	Luzerne-Schuylkill Counties WIA	20	Tri-County WIA
10	Montgomery County WIA	21	West Central WIA
11	North Central WIA	22	Westmoreland-Fayette Counties WIA

PENNSYLVANIA MARCELLUS SHALE RELATED INDUSTRIES NEW HIRES

Core Industries Title	Volume of New Hires by Quarter				Change 2011Q1 - 2014Q1	
	2011Q1	2012Q1	2013Q1	2014Q1	Vol.	Pct.
Crude Petroleum & Natural Gas Extraction	276	267	292	190	-86	-31.2%
Natural Gas Liquid Extraction	49	39	17	57	8	16.3%
Drilling Oil & Gas Wells	366	470	255	236	-130	-35.5%
Support Activities for Oil & Gas Operations	1,125	1,207	748	1,113	-12	-1.1%
Oil & Gas Pipeline & Related Structures	200	595	439	721	521	260.5%
Pipeline Transportation of Natural Gas	2	3	6	10	8	400.0%
Total	2,018	2,581	1,757	2,327	309	15.3%
Ancillary Industries Title	Volume of New Hires by Quarter				Change 2011Q1 - 2014Q1	
	2011Q1	2012Q1	2013Q1	2014Q1	Vol.	Pct.
Fossil Fuel Electric Power Generation	26	33	49	14	-12	-46.2%
Natural Gas Distribution	127	172	143	331	204	160.6%
Water Supply & Irrigation Systems	57	138	45	78	21	36.8%
Sewage Treatment Facilities	58	65	46	65	7	12.1%
Water, Sewer Line & Related Structures	306	316	393	489	183	59.8%
Highway, Street, & Bridge Construction	2,742	2,123	1,416	1,770	-972	-35.4%
Nonresidential Site Preparation Contractors	470	613	725	534	64	13.6%
Petrochemical Manufacturing	16	4	13	11	-5	-31.3%
Industrial Gas Manufacturing	32	41	20	26	-6	-18.8%
Iron & Steel Mills & Ferroalloy Mfg.*	506	312	249	378	-128	-25.3%
Iron, Steel Pipe, Tube Mfg. from Prchsd. Steel	214	191	163	178	-36	-16.8%
Mining Machinery & Equipment Mfg.	211	250	168	215	4	1.9%
Oil & Gas Field Machinery & Equipment	4	8	25	76	72	1800.0%
Const. & Mining Mach. Equip. Wholesalers	150	159	164	141	-9	-6.0%
Industrial Mach. & Equip. Wholesalers	536	812	611	554	18	3.4%
Industrial Supplies Merchant Wholesalers	276	215	165	256	-20	-7.2%
General Freight Trucking, Local	548	739	804	1,008	460	83.9%
Specialized Freight Trucking, Local	710	1,075	700	926	216	30.4%
Specialized Freight Trucking, Long-Distance	221	200	193	249	28	12.7%
Lessors of Other Real Estate Property	20	28	33	70	50	250.0%
Const., Mining, & Forestry Mach. & Equip.	245	306	350	261	16	6.5%
Engineering Services	3,719	3,618	3,138	4,641	922	24.8%
Geophysical Surveying & Mapping Services	9	32	25	28	19	211.1%
Testing Laboratories	537	581	437	485	-52	-9.7%
Environmental Consulting Services	240	249	174	247	7	2.9%
Remediation Services	336	305	338	273	-63	-18.8%
Commercial & Industrial Mach. & Equip.	435	423	311	421	-14	-3.2%
Admin. Of Air & Water Res. & Waste	8	4	3	9	1	12.5%
Admin. of Conservation Programs	7	15	19	25	18	257.1%
Totals	12,766	13,027	10,920	13,759	993	7.8%

- In 2014Q1 there were 2,327 New Hires in the Marcellus Shale related core industries, Statewide. This was 15.3% higher than 2011Q1, and 32.4% higher than 2013Q1.
- In 2014Q1 there were 13,759 New Hires in the Marcellus Shale related ancillary industries, Statewide. This was 7.8% higher than 2011Q1 and 26.0% higher than 2013Q1.
- Across all industries in Pennsylvania, total New Hires in 2014Q1 were 15.3% higher than in 2011Q1 and 23.6% higher than 2013Q1.

Note: In every economy there is job creation and job destruction every month and the result is employment change. New hires are linked to job creation; however, an increase in new hires does not directly equate to an increase in the total employment count. The new hires count is simply an indication of hiring activity in an industry. Separations, in the form of layoffs or quits, are linked to job destruction and account for the other half of the employment change equation. The balance of hires and separations result in the employment change.

*NAICS definition implemented with 2011Q1 data. Please see [NAICS Changes](#) in "Definitions" section on page 19.

WORKFORCE INVESTMENT AREA

MARCELLUS SHALE RELATED

INDUSTRIES NEW HIRES

The tables below depict the number of new hires in the core and ancillary industries for WIAs with substantial Marcellus Shale drilling activity during the first quarter of each year from 2011 to 2014. Volume change and percent change are both based on 2011Q1 to 2014Q1 calculations.

Northern Tier	2011Q1	2012Q1	2013Q1	2014Q1	Vol. Change	Pct. Change
Core	126	245	220	184	58	46.0%
Ancillary	138	262	199	333	195	141.3%

Southwest Corner	2011Q1	2012Q1	2013Q1	2014Q1	Vol. Change	Pct. Change
Core	385	387	436	615	230	59.7%
Ancillary	282	414	305	314	32	11.3%

Central	2011Q1	2012Q1	2013Q1	2014Q1	Vol. Change	Pct. Change
Core	229	146	43	134	-95	-41.5%
Ancillary	305	370	251	243	-62	-20.3%

North Central	2011Q1	2012Q1	2013Q1	2014Q1	Vol. Change	Pct. Change
Core	397	326	86	75	-322	-81.1%
Ancillary	113	196	70	83	-30	-26.5%

Tri-County	2011Q1	2012Q1	2013Q1	2014Q1	Vol. Change	Pct. Change
Core	145	196	149	191	46	31.7%
Ancillary	499	415	317	305	-194	-38.9%

Westmoreland/Fayette	2011Q1	2012Q1	2013Q1	2014Q1	Vol. Change	Pct. Change
Core	33	55	27	57	24	72.7%
Ancillary	487	614	377	594	107	22.0%

6 WIA Total	2011Q1	2012Q1	2013Q1	2014Q1	Vol. Change	Pct. Change
Core	1,315	1,355	961	1,256	-59	-4.5%
Ancillary	1,824	2,271	1,519	1,872	48	2.6%

- Southwest Corner WIA had the largest volume increase in core industry New Hires (230), followed by Northern Tier (58); Westmoreland/Fayette WIA had the largest percent increase in core New Hires (72.7%), followed by Southwest Corner WIA (59.7%).
- For ancillary industries, Northern Tier had the largest increases in both volume (195) and percentage (141.3%) of New Hires; Westmoreland/Fayette WIA was second in growth for both volume (107) and percentage (22.0%).
- Across these six WIAs, Marcellus Shale related core industry New Hires decreased by 4.5% from 2011Q1 to 2014Q1; there were 2.6% more New Hires in the ancillary industries in 2014Q1 than in 2011Q1.

QUARTERLY WORKFORCE INDICATORS

(based on the U.S. Census Bureau, Local Employment Dynamics (LED))

Percentage of Industry¹ Employment by Age Group (2013Q2)

Northern Tier	14-24	25-34	35-44	45-54	55+
All industry groups	13.2%	19.6%	20.1%	24.5%	22.5%
2111 Oil and Gas Extraction	7.2%	32.1%	25.4%	23.3%	11.9%
2131 Support Activities for Mining	15.0%	33.3%	22.7%	18.1%	10.8%
2371 Utility System Construction	13.7%	28.8%	18.5%	25.1%	13.8%
4862 Pipeline Transportation of Natural Gas	3.2%	17.2%	20.4%	36.6%	20.4%

Southwest Corner	14-24	25-34	35-44	45-54	55+
All industry groups	12.9%	20.0%	19.6%	23.1%	24.4%
2111 Oil and Gas Extraction	8.5%	31.2%	21.4%	23.3%	15.5%
2131 Support Activities for Mining	15.4%	37.9%	23.5%	14.8%	8.4%
2371 Utility System Construction	13.0%	24.5%	23.9%	21.9%	16.8%
4862 Pipeline Transportation of Natural Gas	2.6%	18.6%	23.2%	34.0%	21.1%

Central	14-24	25-34	35-44	45-54	55+
All industry groups	13.2%	19.1%	20.0%	23.9%	23.8%
2111 Oil and Gas Extraction	11.7%	33.1%	27.0%	15.3%	12.9%
2131 Support Activities for Mining	16.0%	36.8%	23.4%	16.3%	7.4%
2371 Utility System Construction	9.8%	19.1%	21.9%	25.8%	23.5%
4862 Pipeline Transportation of Natural Gas	0.0%	17.9%	20.5%	35.9%	23.1%

North Central	14-24	25-34	35-44	45-54	55+
All industry groups	12.5%	18.5%	20.3%	24.7%	23.9%
2111 Oil and Gas Extraction	6.7%	24.6%	24.0%	24.0%	21.0%
2131 Support Activities for Mining	12.3%	33.0%	22.6%	19.1%	13.0%
2371 Utility System Construction	15.8%	32.3%	19.6%	19.9%	12.3%
4862 Pipeline Transportation of Natural Gas	2.1%	16.5%	21.1%	33.0%	26.8%

Tri-County	14-24	25-34	35-44	45-54	55+
All industry groups	13.5%	19.7%	19.6%	23.6%	23.6%
2111 Oil and Gas Extraction	4.4%	24.0%	21.8%	26.9%	22.7%
2131 Support Activities for Mining	11.5%	32.3%	23.1%	19.9%	13.2%
2371 Utility System Construction	4.6%	17.0%	21.7%	27.3%	29.2%
4862 Pipeline Transportation of Natural Gas	0.0%	61.8%	5.9%	17.6%	11.8%

Westmoreland & Fayette	14-24	25-34	35-44	45-54	55+
All industry groups	13.7%	18.7%	19.3%	23.8%	24.6%
2111 Oil and Gas Extraction	6.3%	30.3%	21.3%	28.2%	12.5%
2131 Support Activities for Mining	15.6%	31.8%	25.3%	18.4%	8.7%
2371 Utility System Construction	13.2%	23.0%	23.5%	25.2%	15.1%
4862 Pipeline Transportation of Natural Gas	6.5%	20.8%	21.7%	29.3%	21.1%

*** Indicates that data cannot be disclosed due to confidentiality restrictions or data quality standards

- Workers in the Marcellus Shale related industry groups tended, on average, to be younger than the total across all industries.
- The percentage of workers in core related industry groups aged 55 and over was smaller than found across all industries.

¹ Local Employment Dynamics data are only available at the 4-digit NAICS level. While these industry groups contain some employment from non-Marcellus Shale related core industries, they help to provide an understanding of the industries' employment composition by age.

SHALETNET TRAINING AND JOB

PLACEMENT DATA¹:

(AS PROVIDED BY THE ALLEGHENY CONFERENCE ON COMMUNITY DEVELOPMENT)

ShaleNET is a three-year, \$4.9 million grant from the United States Department of Labor, Employment and Training Administration. The mission of the grant is to design a comprehensive recruitment, training, placement, and retention program for high priority occupations in the natural gas drilling and production industry throughout the Marcellus Shale footprint. For more information, visit www.shalenet.org.

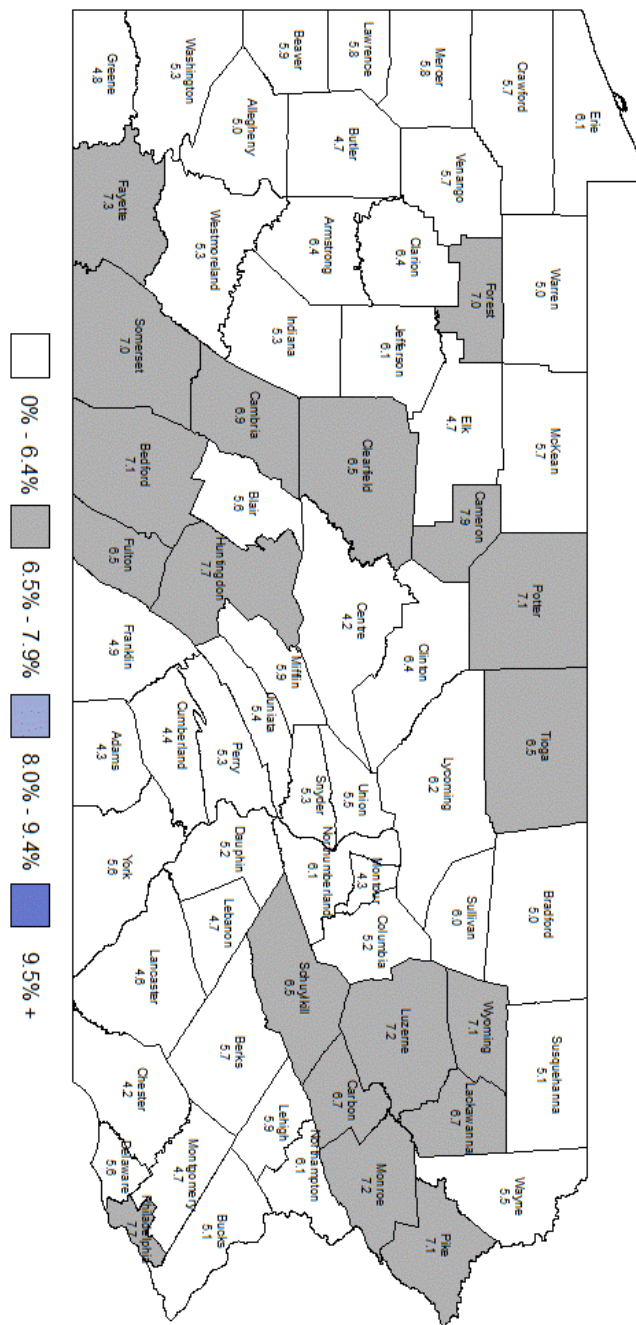
July 1 st 2010 – June 30 th 2013	
Participants being served by ShaleNET	14,800
Beginning education and training activities	9,611
Completing training activities and education	5,468
Completed training with degree/certification	1,177
Employed	3,421

Top job placement for ShaleNET graduates, October 2010-January 2012:	
1	Roustabout
2	Floor hand
3	Truck driver
4	Mechanic
5	Casing specialist

¹Definitions for these indicators are as follows: *Participants served by ShaleNET* equals the total number of people who have registered with ShaleNET.org through the Talent Match System. *Beginning education and training activities* measures those participants who have begun ShaleNET training. *Completed training with degree/certificate* measures participants who have finished ShaleNET training. *Employed* represents training participants who have gained employment during or after ShaleNET training, through on-the-job training grants, as well as, those participants who have found jobs with the help of ShaleNET and Pennsylvania CareerLink.

PENNSYLVANIA UNEMPLOYMENT

RATES BY COUNTY APRIL 2014



DEFINITIONS:

LABOR FORCE STATISTICS* - Source: Pennsylvania Local Area Unemployment Statistics (LAUS)

The labor force and unemployment data are based on the same concepts and definitions as those used for the official national estimates obtained from the Current Population Survey (CPS). The Local Area Unemployment Statistics (LAUS) program measures employment and unemployment on a place-of-residence basis and produces estimates using equations based on regression techniques. This method utilizes data from several sources, including the CPS, the Current Employment Statistics (CES) program, and state unemployment insurance (UI) programs. The LAUS program does not produce estimates for any demographic groups.

Unemployment Rate: The number of unemployed as a percent of the labor force.

Unemployment: All persons aged 16 years and older who had no employment during the reference week (contains the 12th day of the month), were available for work (except for temporary illness), and had made specific efforts to find employment sometime during the four-week period ending with the reference week. Persons who were waiting to be recalled to jobs from which they had been laid off need not to have been looking for work to be classified as unemployed.

Employment: All persons who, during the week which includes the 12th day of the month, (a) did any work as paid employees, worked in their own businesses or professions or on their own farm, or worked 15 hours or more as unpaid workers in enterprises operated by members of their families, or (b) were not working but who had jobs from which they were temporarily absent. Each employed person is counted only once, even if the person holds more than one job. Included are the self-employed, unpaid family workers, agricultural workers, and private household workers, who are excluded by the CES survey.

Labor Force: All persons either working or looking for work or classified as employed or unemployed.

JOBS* - Source: Pennsylvania Department of Labor & Industry, Current Employment Statistics (CES)

Each month the CES program surveys about 140,000 national businesses and government agencies in order to provide detailed industry data on employment, hours, and earnings of workers on non-farm payrolls. This is a collaborative effort between BLS and the states. CES produces a count of jobs, not of people.

Nonfarm Jobs: The total number of persons on establishment payrolls employed full or part time who received pay for any part of the pay period that includes the 12th day of the month.

Temporary and intermittent employees are included, as are any employees who are on paid sick leave, on paid holiday, or who work during only part of the specified pay period. A striking employee who only works a small portion of the survey period, and is paid, would be included as employed under the CES definitions. Persons on the payroll of more than one establishment are counted in each establishment. Data exclude proprietors, self-employed, unpaid family or volunteer workers, farm workers, and domestic workers. Persons on layoff, strike, or leave without pay for the entire pay period, or who have not yet reported for work are not counted as employed. Government employment covers only civilian employees.

***THESE DATA ARE SEASONALLY ADJUSTED:** Seasonal adjustment removes the change in employment that is due to normal seasonal hiring or layoffs (holidays, weather, etc.), thus leaving an over-the-month change that reflects only employment change due to trend and irregular movements.

DEFINITIONS:

QUARTERLY WORKFORCE INDICATORS - Source: U.S. Census Bureau, Local Employment Dynamics

The Quarterly Workforce Indicators (QWI) are a set of economic indicators that can be queried by different levels of geography as well as by industry, gender, and age of workers. The QWI are built upon wage records in the Unemployment Insurance (UI) system and information from state Quarterly Census of Employment and Wages (QCEW) data.

QUARTERLY CENSUS OF EMPLOYMENT AND WAGES - Source: The Pennsylvania Department of Labor & Industry, Quarterly Census of Employment and Wages

Employment: Employment data include all employment covered under the Pennsylvania Unemployment Compensation program for each of the three months in the quarter. The employment count represents the number of full-time and part-time employees who worked during or received pay for the payroll period including the 12th of the month. The employment totals for each month are averaged for the quarter employment count. Included are persons on paid vacations or on paid sick leave. Workers temporarily earning no wages due to labor-management disputes, layoffs or other reasons are not reported as employed. Persons on the payroll of more than one employer during the same reference week are reported more than once.

Establishment: The location of a certain economic activity, such as a factory, store, office, or mine, that produces goods or services. It is typically at a single physical location and engaged in one, or predominantly one, type of economic activity. An employer may have one or more establishments.

Wages: Total wages include total compensation paid during a calendar quarter (including bonuses). Average wages are calculated by dividing total wages for a quarter by average employment in that quarter.

STAFFING PATTERNS - Source: Pennsylvania Department of Labor & Industry

Staffing Pattern: A listing of the occupations most commonly found within a particular industry. This information comes from the biennial *Long-Term Occupational Employment Projections* data.

Average Annual Wage: The mean annual wage earned by workers in the occupation, assuming 40 hours per week, 52 weeks a year. Wage data is derived from the annual *Occupational Employment Statistics (OES)* survey.

Educational Attainment: The Bureau of Labor Statistics (BLS) provides information about entry-level education, related work experience, and typical on-the-job training requirements for each of several hundreds of occupations.

Educational Attainment Level Abbreviations:

- **Short-term or Moderate-term OJT** – basic tasks and skills are learned through a period of on-the-job training lasting up to one year. A high school diploma may be required.
- **Long-term training** – a high school diploma and at least one year of on-the-job training or an apprenticeship.
- **HS diploma plus experience** – a high school diploma and training gained through hands-on work in a similar occupation.
- **Postsecondary training** – training is gained through a postsecondary training program. Some period of related work experience may be required.
- **Associate degree** – degree completed after two years of full-time schooling beyond high school. Some period of related work experience may be required.
- **Bachelor's degree** – degree completed after four years of full-time schooling beyond high school. Some period of related work experience may be required.
- **Master's Degree** – degree completed after two years of full-time schooling beyond a bachelor's degree. Some period of related work experience may be required.
- **Doctoral, or Professional degree** – degree programs requiring 3-6 years of education at the college or university level beyond a four-year bachelor's degree.

DEFINITIONS:

NEW HIRES - Source: *The Pennsylvania Department of Labor & Industry*

New Hire Reporting is a process by which employers report information on all employees hired on or after January 1, 1998 to locate non-custodial parents, establish child support orders, or enforce existing orders. Company and individual data are confidential and cannot be reported on. However, the data can be aggregated to show where and in what industries hiring is taking place as an indication of which sectors of the economy are experiencing growth or decline. Approximately sixty percent of all new hires are captured. New hire counts by industry are an indication of trend only.

HELP WANTED ONLINE ADS - Source: *The Conference Board Help Wanted OnLine™ data set*

The Conference Board Help Wanted OnLine data set provides real-time insight into the employment marketplace through the world's largest database of online job ads. Jobs ads can be classified by industry, occupation, employer, and geographic area. Data are analyzed for employment trends and to forecast economic conditions. The underlying data for The Conference Board HWOL are provided by Wanted Technologies Corporation.

MAP OF MARCELLUS SHALE FORMATION - Source: *Department of Environmental Protection*

WORKFORCE INVESTMENT AREA (WIA)

A WIA is labor market area that is usually a group of contiguous counties, where employment, training and educational services are provided. Established through the Workforce Investment Act to provide services for dislocated workers and other eligible individuals, Pennsylvania's 22 WIAs are based on common geographic and economic factors.

NAICS CHANGES

The North American Industry Classification System (NAICS), established in 1997, is reviewed for potential revisions every five years. The latest revision (2012) was implemented by BLS in the QCEW program with the release of 1st quarter 2011 data. As part of this revision, the NAICS code of only one Marcellus Shale related industry was impacted: NAICS 331111 (Iron & Steel Mills). The NAICS 2012 structure eliminated NAICS 331111, combining it with NAICS 331112 (Electrometallurgical ferroalloy product manufacturing) to form NAICS 331110 (Iron & Steel Mills and Ferroalloy Manufacturing). To account for this change, the Marcellus Shale ancillary industry list was modified to change NAICS 331111 to NAICS 331110, and all ancillary industry data will now include NAICS 331110. **To retain comparability, for time periods prior to 2011, data for NAICS 331111 & 331112 will be combined and shown under NAICS 331110.**

MARCELLUS SHALE FORMATION

